



Quarterly News & Updates

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Featured Site

Airport Business Park 30.18 Acre Site

This 30.18-acre site is located in the Airport Business Park two miles south of I-70 Exit 160. All utilities are in place. Water capacity 500,000 gallons/day, sewer line has just been extended to the site, capacity of 185,000 gallons/day. There is currently 10 MW capacity at the site on a 12 KV primary delivery. This site just underwent deep dynamic compaction to create a completely shovel ready site. The option to create up to a 35.18-acre site exists with an adjacent parcel. Click [here](#) for more information.



Featured Business

The logo for Bilco, featuring the word "Bilco" in a stylized, red, outlined font. A registered trademark symbol (®) is located to the upper right of the letter "o".

an AmesburyTruth™ company



The BILCO Company is located at the Eastpointe Business Park on Jim Granger Drive. The 77,000 square foot facility, dedicated to Residential Product manufacturing, began construction in 2006 and opened its doors in 2007. The original intent for the factory was to only manufacture the company's line of plastic products. However, after realizing the distribution benefit of Zanesville's Mid-West location, the decision was made to relocate the manufacturing of BILCO's flagship product, Steel Basement Doors, from West Haven, Connecticut. The facility now produces a full line of access and egress products for residential basements. These products include ten polyethylene egress window well models, nine steel basement door models, stair stringers, and foundation plates. The company also offers a factory-applied powder coat paint finish for its steel basement door line out of this facility.

The BILCO Company was founded in 1926 by George Lyons Sr. in New Haven, Connecticut. The small, privately held company found its start by making steel basement doors to cover external stairway openings. Over the years, BILCO leveraged its access expertise to expand into the commercial market with a diverse offering of products including roof hatches, automatic smoke vents, and floor access doors. As well as the Zanesville facility, BILCO has factories in Trumann, Arkansas and Juarez, Mexico and products are sold worldwide through international sales offices and distribution.

In addition to residential and commercial access products, BILCO partnered with a local inventor in 2014, Troy Lowe, to manufacture and distribute a new school safety product. The Barracuda Intruder Defense system is a locking device that is designed to secure vertical doors in the event of an emergency. The product has been sold across the country to schools and now businesses to protect occupants against building intruders. Click [here](#) to view a video of The Barracuda in action.

In 2016, The BILCO Company was sold by the Lyons family and is now a wholly owned subsidiary of AmesburyTruth in Minneapolis, Minnesota. AmesburyTruth is a division of Tyman PLC, a leading international supplier of engineered components for the door and window industry. Today, BILCO employs 50 local individuals at its manufacturing facility in Zanesville. The company is proud to support many local charitable organizations to help the needy and is committed to supporting education in the community as well.



The Barracuda Intruder Defense System – Outward Swing Door Model



*** * DID YOU KNOW? * ***

The Governor's Cup 2018 rankings were released in March and Ohio has once again shown its dominance in economic development and business attraction.

**** Ohio ranks No. 2 in total projects and No. 3 in projects per capita. ****



The Governor's Cup 2018 rankings indicate that many of Ohio's Metropolitan areas and smaller cities and villages are national leaders in attracting new businesses and investments. Cincinnati and Columbus both placed in the top 10 list of Metros (population over 1 million), ranking fifth and seventh respectively.

However, smaller markets also provide BIG opportunities for businesses. Ohio Micropolitans, defined as cities of 10,000 to 50,000 people, earned 17 spots in the Top 100 Micropolitans. Findlay was ranked No. 1 overall, with Wooster, Ashland, Defiance and Tiffin all placing in the top 10 list of top-producing Micropolitans. Other Ohio cities named to the Top 100 Micropolitans include, in order of rank:

Wapakoneta, Fremont, Sidney, Ashtabula, Bellefontaine, Bucyrus, Celina, **ZANESVILLE**, New Philadelphia-Dover, Norwalk, Salem and Wilmington.

Click [here](#) to see a full list of the Site Selection honorees

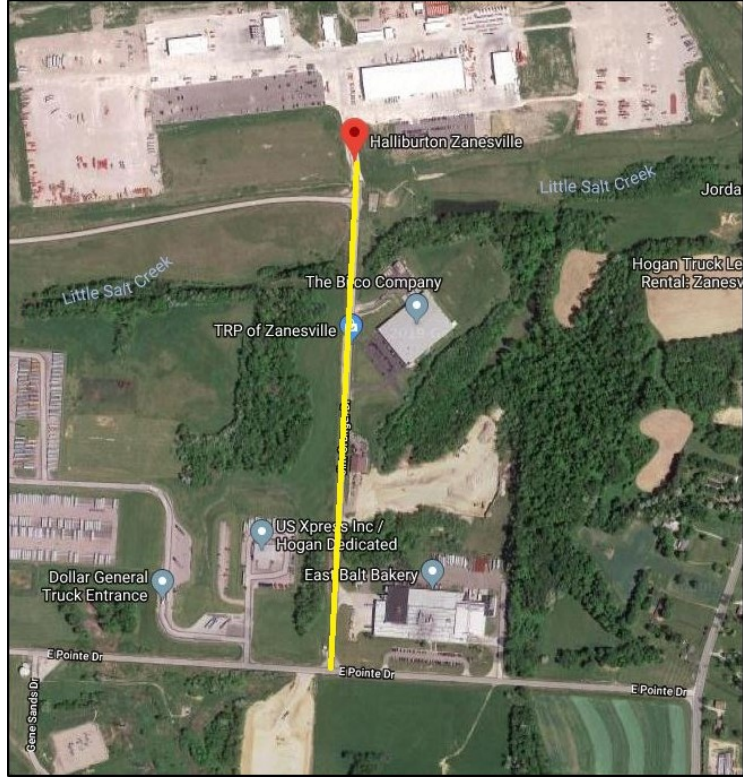
Port Authority News



Jim Granger Drive Repaving Completed

The resurfacing of a ~ 0.5 mile portion of Jim Granger Drive has been completed, providing a safer access route for the hundreds of employees and semi-trucks that use the road daily. The total resurfacing project cost was \$124,583.20.

The Port Authority was able to leverage **\$20,775** of the cost through an ODOT Jobs & Commerce Grant.



Eastpointe Drive Slip Repair Continuing

This project is vital to preventing further slipping of the hillside in the Eastpointe Business Park along Gene Sands Drive and Eastpointe Drive. This is critical to traffic flow in the business park, including safe and efficient commuting and delivery for trucks entering and exiting the park. Creating stability with the infrastructure will not only improve access for existing businesses, but will assist the Port Authority in developing and marketing new sites. The project is on track to be completed this Spring, weather permitting, and the total project cost is \$368,051.30.

The Port Authority was able to leverage a combination of ODOT's TID Grant (\$80,574), an ODOT Jobs & Commerce Grant (\$20,156), and a 629 Roadwork Grant (\$105,781). Total grant funding was **\$206,511.00**.



The survey's purpose is to identify the pay rates and wage and benefit practices of area companies.

Link to wage and benefit survey

<http://www.evansandassociates.com/zmchamber2/surveyint.htm>

This survey is very valuable to businesses in the community, including yours. It provides local information that aids in planning and budgeting, and it is a key business development tool.

Importantly, all information about your pay rates will be kept completely confidential.

In fact, your company name will not appear anywhere in the survey report, which we plan to issue in the second quarter of this year. **Deadline for participation is April 19.**

The survey is sponsored by the Chamber's Muskingum Growth Partnership, the Muskingum Valley Human Resources Management Association, and the Port Authority. The results will be compiled by Evans & Associates, a human resources consulting firm based in Zanesville.

If you have additional questions, please email Chamber of Commerce President Dana Matz at dmatz@zmchamber.com.



The Ohio Lt. Governor's Office heads the Common Sense Initiative (CSI). CSI's mission is to look at state regulations from the perspective of job creators in order to make Ohio a better place to do business. CSI is tasked with reviewing Ohio's regulatory system to eliminate excessive and duplicative regulations that hinder job creation.

You can read more about CSI by clicking on the above graphic. You can also help identify areas where government hinders your ability to create jobs by submitting your solutions to CSIOhio@governor.ohio.gov or by calling **1-855-821-8898**.