



Quarterly News & Updates

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A Note From Executive Director Matt Abbott

Friends and Colleagues,

I hope this finds you well and geared up for the start of 2020. We appreciate your continued partnership and efforts to make the economy prosper in Zanesville and Muskingum County.

The year 2019 will be one of the most memorable in the thirty-two year history of the Zanesville-Muskingum County Port Authority. The average worker in Muskingum County saw wages increase by 4.7%, which outpaced both Ohio and the U.S. averages. We saw record low unemployment rates and increases in worker participation rates (Source: Bureau of Labor Statistics).

We were excited to welcome AMG Vanadium to the Eastpointe Business Park. This marks one of the largest, single investments on record. Construction is underway for the \$300M capital investment that will bring 102 new full-time positions to our community. AMG anticipates being fully operational in Muskingum County in 2021.

The United Candle Company began operations in a facility east of Zanesville. The company relocation is expected to yield up to a \$400,000 investment and create 100 new full-time positions. Currently, the company is operational.

In 2019, the Zanesville-Muskingum County Port Authority worked with local partners to receive nearly \$1.7M in grants to enhance our economic well-being. Those dollars assisted companies in the creation of over 741 new jobs and over \$364M in new capital investment. The City of Zanesville and Muskingum County continue to be good places to start and/or grow your business.

In 2020, we will remain focused on business retention and attraction efforts. The National Road Business Park will be a focal point for new investment. Our plan is to extend the road way, as well as utility extensions for the 203 acre greenfield site.

Sincerely,



Featured Site

Northpointe Business Park 34 Acres

This is the largest remaining tract in the Northpointe Business Park, a proven location for businesses in the City of Zanesville. This site has gently sloping topography, and ~1,600' of frontage along Northpointe Drive. All utilities are in place. There is currently 16MW on a 12 KV primary delivery, 3 phase to the site running along Northpointe Drive, fed from a substation located less than a mile away. A Phase I environmental study was completed in Sept. 2019, and the site is located within the City of Zanesville's Enterprise Zone. Click [here](#) for more information on this site.



Featured Business



FrühQuip, Inc. is an industrial services company serving the larger Columbus and Southeast Ohio region with **rigging**, machinery moving, **industrial construction services**, **industrial plant maintenance**, and **shop fabrication services**.

Our company was originally founded in 1948 as a sheet metal contracting company in Zanesville, Ohio. Our list of services and capabilities has broadened over the years but our effort remains the same: to deliver the same high standard of quality work each and every time.

We believe that our Mission Statement describes us best:

Why We Are Here

To provide long term security and stability for our families and community through private enterprise and public service.

What We Believe

We are committed to the proven values that are responsible for America's enduring success. This includes living with integrity, serving others, working hard, and treating all people with dignity and respect.

How We Conduct Business

Truthfulness: We take special effort to be accurate and honest

Teamwork: We build and maintain strong relationships

Reliability: We keep our promises

Excellence: We put our best effort into our work

Values Based: We make decisions using established moral and ethical guidelines

Where We Are Headed

Eastern Ohio develops a strong economy and community culture that builds character, strengthens families, and improves quality of life for everyone.

As we move into our 72nd year we're even more focused on our customers' long term success. We're proud to have been selected to partner with many local businesses for their industrial service needs, including AK Steel, AMG Vanadium, Avon, Casting Solutions, Kellogg, Mar-Zane Materials, Owens Corning, and Purina .

With strong engineering expertise and a focus on our founding values, we are the right partner for any industrial service project.



Replaced a 30 ft wide x 300 ft kiln roof in New Lexington, Ohio.



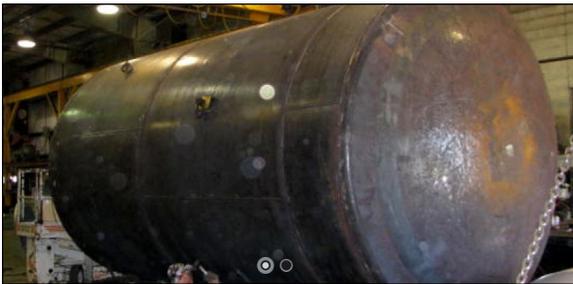
As part of our industrial plant maintenance services, we removed the existing pollution scrubber and replaced with a fabricated scrubber in Zanesville, Ohio.



Injection mold plate replacement in Zanesville, Ohio using our rigging and industrial plant maintenance services.



Flame spreader for burner cone in an asphalt plant in Zanesville, Ohio. This project is part of our custom metal fabrication services.



A project requiring our plant maintenance services and metal fabrication shop performed in Zanesville, Ohio.



"We think American values build strong communities," Adam Holmes, CEO, Frueh Enterprises.

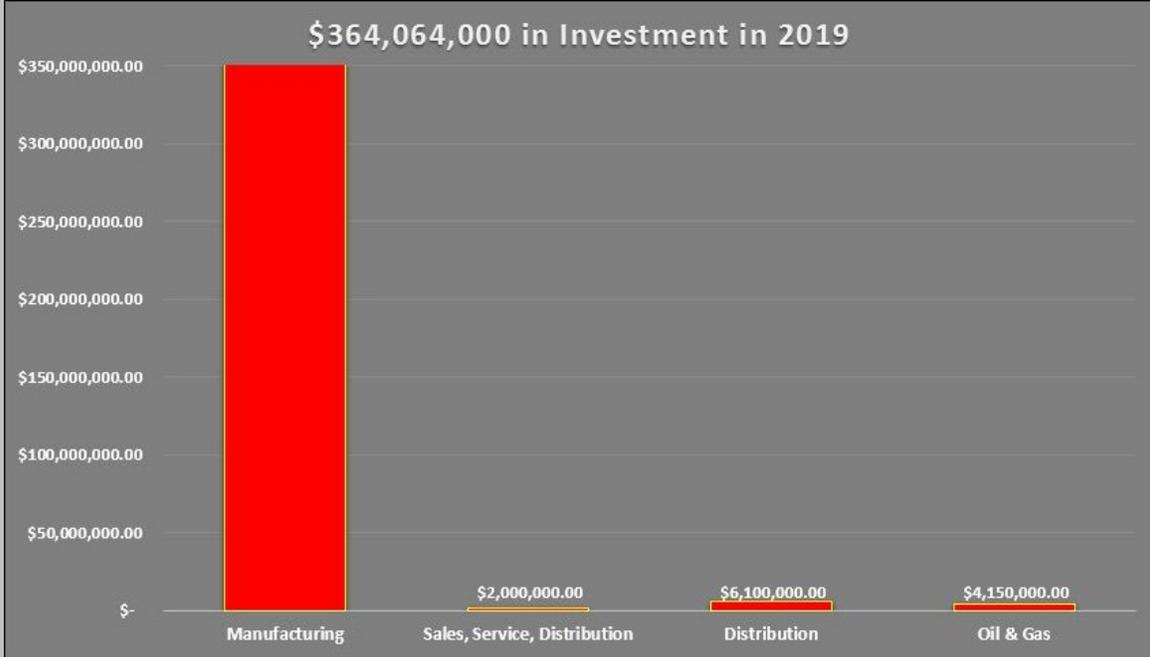


FruhQuip, Inc. supported AK Steel with the fabrication, transport and installation of this furnace.

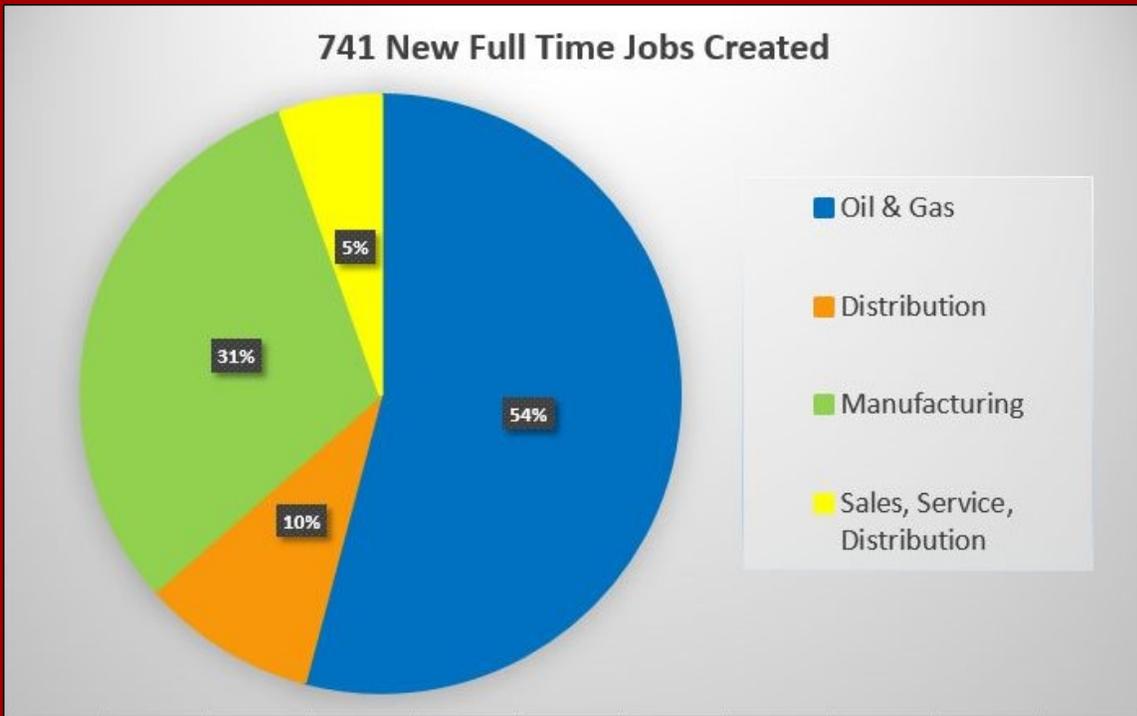
Matt Abbott | Executive Director | 740-455-0742 | matt@zmcport.com | www.zmcport.com

*** * DID YOU KNOW? * ***

The Port Authority would like to take a moment to look back on the growth and investment that took place in 2019:

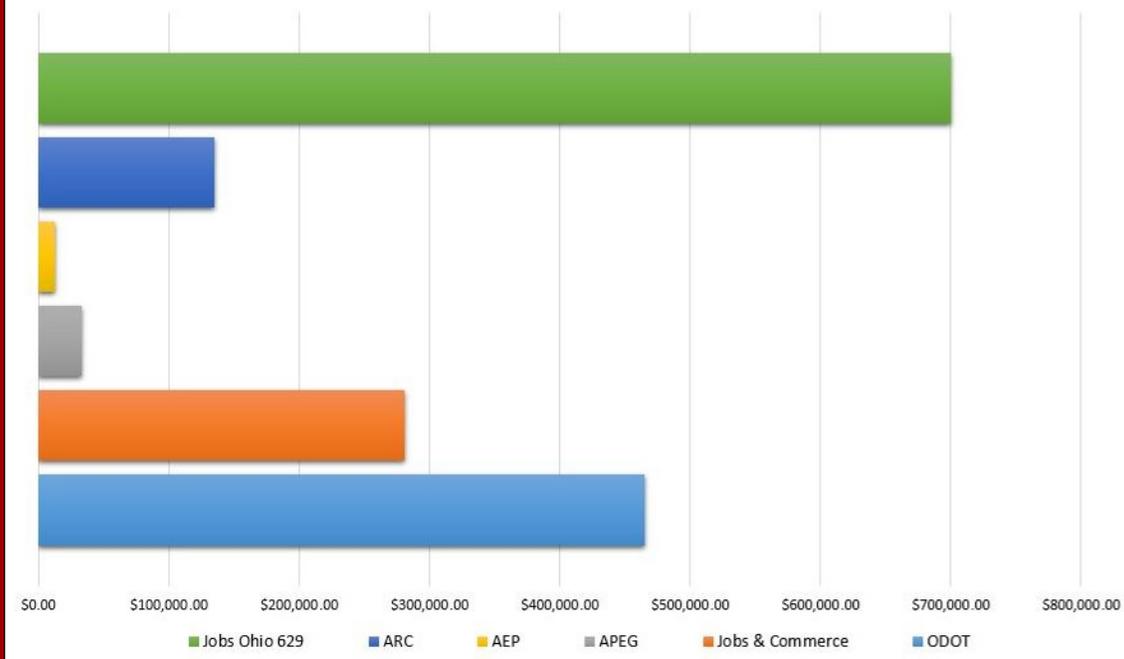


The 2018 Muskingum County investment amount was \$28,100,000 – that means in 2019, we saw a 92% increase in investment in our community.



In 2018, we saw 399 new full time jobs created locally - 2019 brought a 42.5% increase to the full-time workforce.

\$1,624,629.14 in Grant Funding in 2019



In 2018, the Port Authority received \$411,421.00 in grant funding. In 2019, we were able to *increase our funding by nearly 75%*.

Port Authority News



Spotlight on Ohio's Business Climate

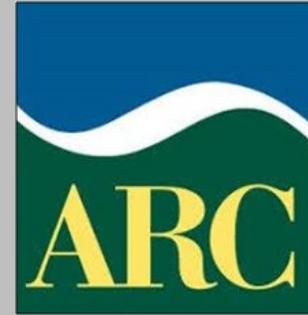
In the past four months, Ohio has reached the **Top 10 in the Country** in several annual state and national business rankings. The Port Authority's state economic development partner, JobsOhio works hard to research and analyze trends in business climate rankings. You can read more [here](#) about what they discovered. Locally, we continue to work hard to capitalize on these favorable trends to bring new businesses to our community and help existing businesses expand and grow.

Source	Ranking	Most Recent Year Rank	2011 Rank
	Best State Business Climate	3 (2019)	9
	Best States for Opportunity	7 (2019)	N/A
Chief Executive	Best States for Business	9 (2019)	41
	Top States for Doing Business	9 (2019)	N/A
	America's Top States for Business	10 (2019)	23

If you are interested in exploring any of the publications further, click on their title below

Port Authority Receives Infrastructure Grant

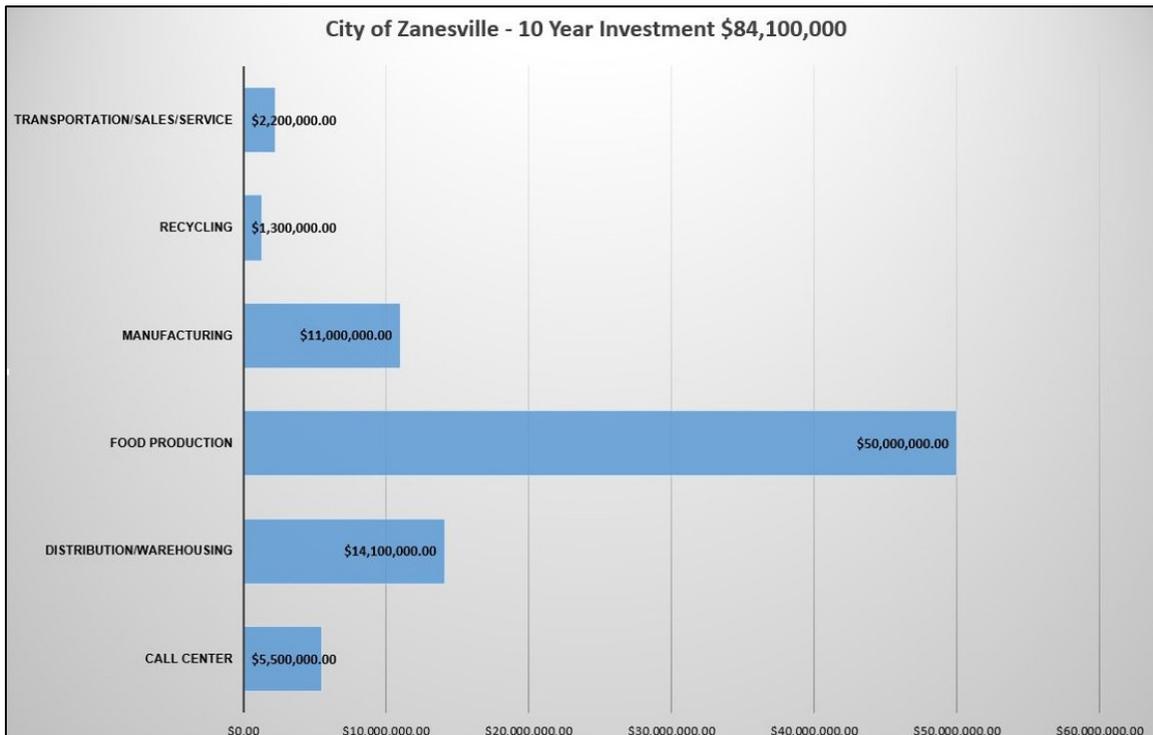
The Port Authority was awarded a \$134,300 grant from the **Appalachian Regional Commission (ARC)**. This grant will assist with the construction of a new waterline at the Eastpointe Business Park, extending 2,200 feet of line to the new AMG Vanadium facility. Construction of the the new water line will begin in the Spring and will be overseen by the Muskingum County Engineer's Office and the Muskingum County Water Department.



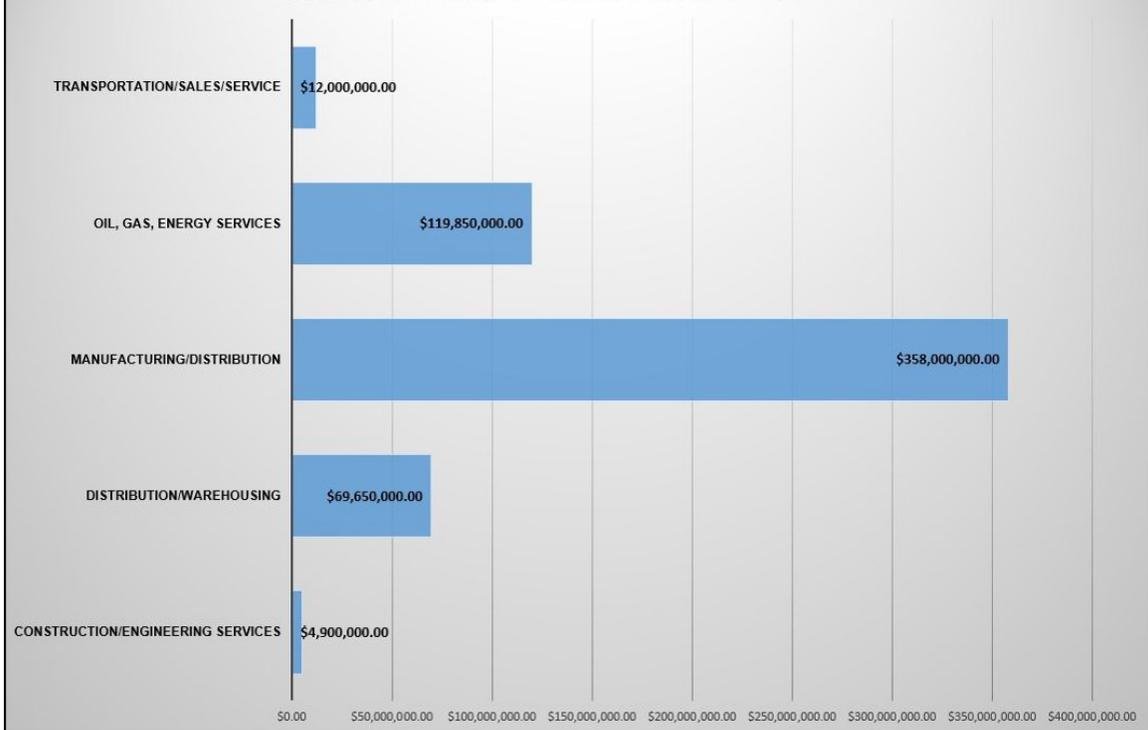
Ten Years of Investment in Our Community

As we move into 2020, it's a good time to look back on the past decade of investment in the City of Zanesville and Muskingum County. Combined, there was nearly \$650 million in investment toward our community's businesses. Additionally, the Port Authority has invested over \$3 million to prepare a shovel ready site at the **Airport Business Park** and to purchase 203 acres for the creation of the **National Road Business Park**.

We are excited and looking forward to the next ten years!



Muskingum County - 10 Year Investment \$564,400,000



IGNITE ZANESVILLE
Intro to Entrepreneurship

Come hear what it takes to start your own business!

Wednesday, January 22nd at 4pm

Foodworks Alliance
2725 Pinkerton Rd, Zanesville, OH 43701

follow us at @LIGHTSinnovate

OMEGA
OHIO MID-EASTERN GOVERNMENTS ASSOCIATION

foodworks
ALLIANCE

ZANESVILLE - MUSKINGUM COUNTY
PORT AUTHORITY

ZANE STATE COLLEGE
ZSC

Chamber
OF COMMERCE

LIGHTS

Intro to Entrepreneurship Event

If you're interested in starting your own business, tickets are available for the Intro to Entrepreneurship Event, sponsored by **LIGHTS Regional Innovation**, the **Zanesville Muskingum County Chamber of Commerce** and **Foodworks Alliance**. Come hear what it takes to start your own business.

Carol Humphreys of Foodworks Alliance will also discuss starting a food business and the need for a commercial kitchen.

Tickets are available at **www.eventbrite.com**